

Employer Solutions Proposal



New York State Department of Civil Service **Request for Proposals – Financial Proposal** **CLINICAL LABORATORY SERVICES**

Prepared Exclusively for

New York State Department of Civil Service

ATTENTION: CLINICAL LABORATORY SERVICES

PROCUREMENT, FLOOR 17

AGENCY BUILDING 1, EMPIRE STATE PLAZA

ALBANY, NEW YORK 12239

SUBMISSION DATE:

FRIDAY, MAY 31, 2019 3:00 pm EST

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ATTACHMENT 14

CLINICAL LABORATORY SERVICES PRICE QUOTATION FORM

Please see the attached, completed Attachment 14 with proposed pricing from Quest Diagnostics.



NY Dept of Civil
Service-Attachment

ATTACHMENT 14



**Department of
Civil Service**

Clinical Laboratory Services Price Quotation Form

The Test referenced below are based on the descriptions referenced in Section 3.1 of the RFP entitled "CLINICAL LABORATORY SERVICES".

Offeror Name: Quest Diagnostics Clinical Laboratories, Inc.						
		Proposed Fees				
		Year 1	Year 2	Year 3	Year 4	Year 5
1. a. Singular Panels						
i. Chemistry Screen Panel	CP301931	\$15.51	\$15.74	\$15.98	\$16.22	\$16.46
ii. Hematology Panel	6399	\$9.00	\$9.14	\$9.27	\$9.41	\$9.55
iii. Complete Urinalysis	5463	\$4.49	\$4.56	\$4.63	\$4.70	\$4.77
b. Grouped Laboratory Tests						
i. Profile 1	Chem + Hematology	\$24.51	\$24.88	\$25.25	\$25.63	\$26.01
ii. Profile 2	Chem + Hematology + UA	\$29.00	\$29.44	\$29.88	\$30.32	\$30.78
C. Separate Tests						
Zinc Protoporphyrin	948	\$10.12	\$10.27	\$10.43	\$10.58	\$10.74
Lead, Blood	599	\$8.81	\$8.94	\$9.08	\$9.21	\$9.35
PSA, Total	5363	\$11.03	\$11.20	\$11.36	\$11.53	\$11.71
Hepatitis B surface AB	8475	\$10.00	\$10.15	\$10.30	\$10.46	\$10.61
Hepatitis B surface AG	498	\$10.54	\$10.70	\$10.86	\$11.02	\$11.19
Hepatitis B core AB	501	\$10.56	\$10.72	\$10.88	\$11.04	\$11.21
Cholinesterase, Plasma	37965	\$16.00	\$16.24	\$16.48	\$16.73	\$16.98
Cholinesterase, RBC	338	\$50.00	\$50.75	\$51.51	\$52.28	\$53.07
HIV-1 Elisa Screen with confirmation	91431	\$11.00	\$11.17	\$11.33	\$11.50	\$11.67
VDRL	799	\$5.17	\$5.25	\$5.33	\$5.41	\$5.49
B. Burgdorferi AB	6646	\$15.01	\$15.24	\$15.46	\$15.70	\$15.93
HCV AB	8472	\$12.68	\$12.87	\$13.06	\$13.26	\$13.46
Polychlorinated Biphenyls	93277	\$127.00	\$128.91	\$130.84	\$132.80	\$134.79
Heavy Metals, Urine	37081	\$300.00	\$304.50	\$309.07	\$313.70	\$318.41
Hemoglobin A1C	496	\$11.90	\$12.08	\$12.26	\$12.44	\$12.63
Thyroid Profile	7444	\$20.34	\$20.65	\$20.95	\$21.27	\$21.59

ATTACHMENT 14



**Department of
Civil Service**

Clinical Laboratory Services Price Quotation Form

	Proposed Fees				
	Year 1	Year 2	Year 3	Year 4	Year 5
2. Routine Drug Screening					
a. Substance Abuse Panel 1**	\$24.68	\$24.68	\$24.68	\$24.93	\$25.18
b. Substance Abuse Panel 2**	\$24.68	\$24.68	\$24.68	\$24.93	\$25.18
3. Blood Alcohol Testing					
Blood Alcohol Testing	\$13.97	\$13.97	\$13.97	\$14.22	\$14.47
4. Phlebotomy and Other Specimen Collection Services					
a. Charge for retesting a drug specimen retained by the Offeror.	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00
b. Cost for phlebotomy / specimen collection by the Offeror at one of the Offeror's facilities throughout New York State	\$10.14	\$10.39	\$10.64	\$10.89	\$11.00
5. Specimen Courier Services (fees to be included in the quoted prices)					
6. Testimony at Legal and Administrative Proceedings					
Hourly rate associated with providing medical and clinical testimony as needed at administrative and other legal proceedings.	Travel Expenses plus \$1,000.00 per day for expert testimony. \$125.00 per hour after 8 hours. \$125.00 per hour for depositions, whether onsite at Quest Diagnostics Lab or via telephone.				

****PLEASE NOTE:** The Quest Diagnostics Substance Abuse Panel that NYSDCS orders today does not include Buprenorphine. The requested panel listed in this price proposal includes Buprenorphine. The increase in pricing to Substance Abuse Panel 1 and Substance Abuse Panel 2 is due to the addition of Buprenorphine.

Quest Diagnostics

Employer Solutions prides itself on being there through thick and thin. At every turn, **we're there** to ensure that your program runs smoothly.

We're there with convenient services and an extensive network to save you time and money.

We're there when you need answers or advice.

Simply put, **we're there** when you need us. Your success is our success.

we're there